

Where Your Sales Tax Goes in Sallisaw

Sales Tax Within Sallisaw City Limits

City Sales Tax	4.000%
State of OK Sales Tax	4.500%
Seq County Fire Sales Tax	0.250%
Seq County Sales Tax-Roads	0.500%
Seq County Jail	0.167%
Seq County Jail/Sheriff	0.500%
Total within City Limits	9.917%

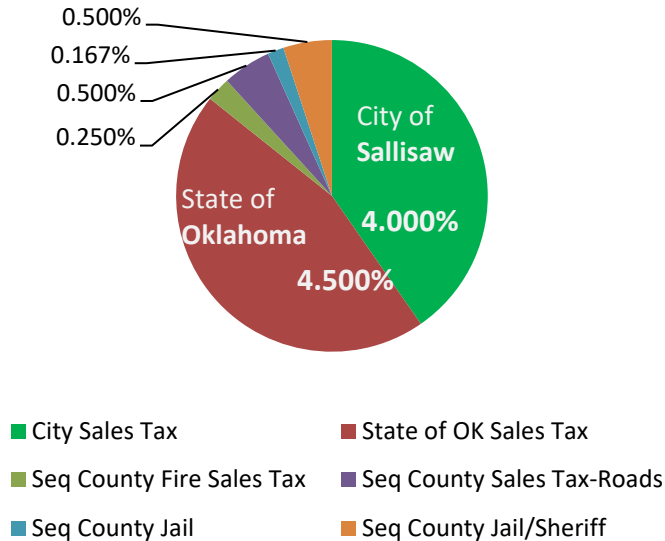
City Sales Tax Distribution

City General Fund	1.00%
Capital Improvement	0.50%
Sallisaw Municipal Author.	1.50% (includes .5 % for sports complex)
Water Projects SMA	0.50%
Seq Hospital Authority	0.50%
Total City Portion	4.00%

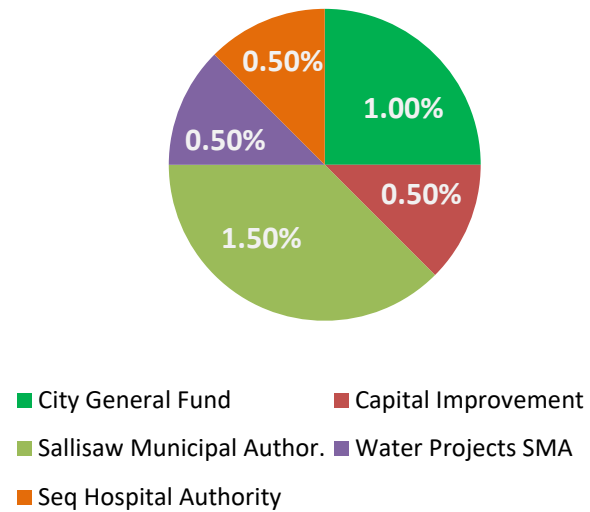
Recent History of City Sales Tax Changes

Date	New Rate	Reason
4/1/2001	3.50%	Add Carl Albert sales tax addition .5 percent
7/1/2004	3.00%	Carl Albert sales tax discontinued
1/1/2005	3.50%	Add water projects .5 percent sales tax
7/1/2006	4.00%	Add Carl Albert .5 percent sales tax
1/1/2011	3.50%	Carl Albert sales tax discontinued
10/1/2013	4.00%	Add .5 percent for sports complex (Stays in SMA) Reflected in Dec 2013 receipts

Total Sales Tax Within City Limits



Distribution of City Portion of Sales Tax

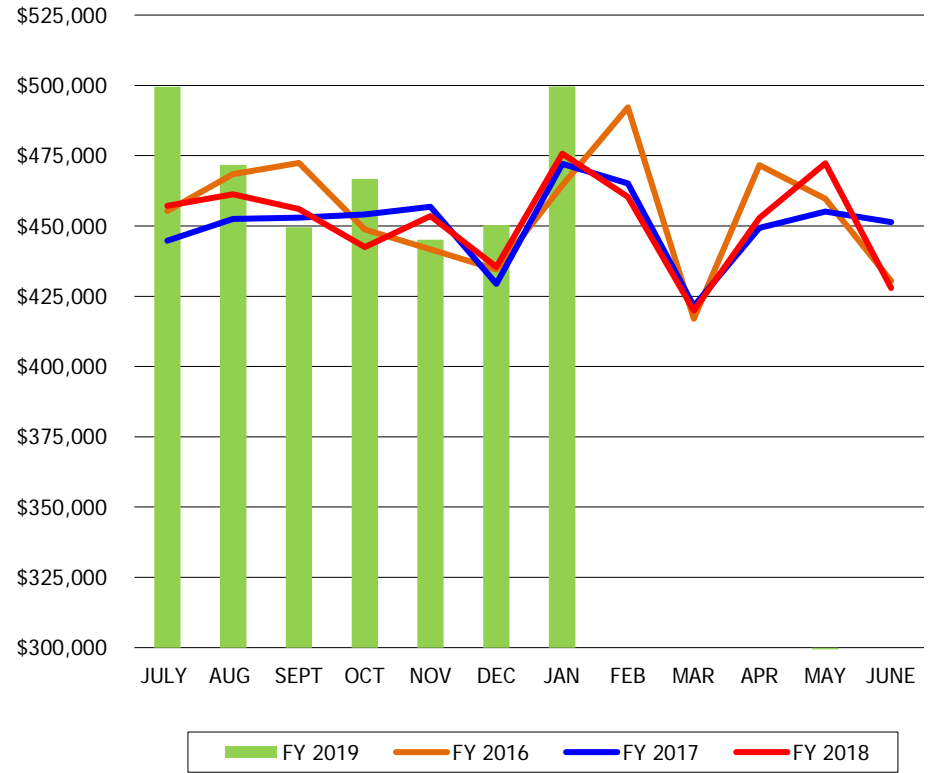


CITY OF SALLISAW SALES TAX

	Previous Yr.		Current Yr.			
	FY 2016	FY 2017	FY 2018	FY 2019	Current Less Previous Yr	
JULY	\$ 455,330	\$ 444,731	\$ 457,106	\$ 499,517	↑	\$42,411
AUG	\$ 468,435	\$ 452,483	\$ 461,302	\$ 471,740	↑	\$10,438
SEPT	\$ 472,373	\$ 452,928	\$ 456,073	\$ 449,492	↓	(\$6,581)
OCT	\$ 448,746	\$ 454,028	\$ 442,509	\$ 466,663	↑	\$24,154
NOV	\$ 441,661	\$ 456,843	\$ 453,491	\$ 445,120	↓	(\$8,371)
DEC	\$ 434,536	\$ 429,386	\$ 435,460	\$ 450,367	↑	\$14,907
JAN	\$ 464,391	\$ 472,083	\$ 475,693	\$ 499,557	↑	\$23,864
FEB	\$ 492,175	\$ 465,081	\$ 460,346			
MAR	\$ 416,986	\$ 421,453	\$ 419,894			
APR	\$ 471,600	\$ 449,358	\$ 452,849			
MAY	\$ 459,606	\$ 455,144	\$ 472,343			
JUNE	\$ 430,408	\$ 451,352	\$ 427,911			
TOTAL	\$ 5,456,247	\$ 5,404,870	\$ 5,414,977	\$ 3,282,456	↑	\$100,822
	% increase	-0.94%	0.19%			

Total for Same Period Previous Yr.	\$ 3,181,634	
Ahead (Behind)	\$100,822	3.17%
Fiscal Year Projection	\$ 5,627,067	
Current Yr Budget	\$ 5,413,000	
Current Yr Collected	\$ 3,282,456	
% of Budget Collected	61%	

Sales Tax Comparison (Gross Receipts)



*December 2013 sales tax receipts at 4.0%

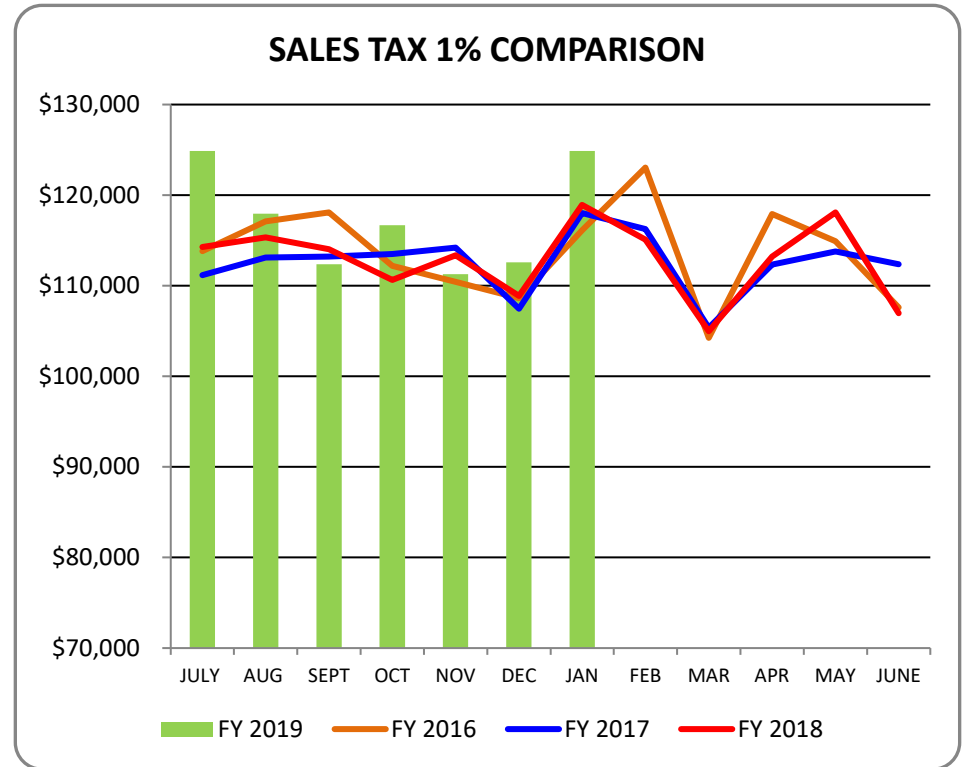


SALES TAX -- 1% COMPARISON

CITY OF SALLISAW SALES TAX					Previous Yr.	Current Yr.	Current Yr.
	FY 2016	FY 2017	FY 2018	FY 2019			Current Less Previous Yr
JULY	\$ 113,833	\$ 111,183	\$ 114,277	\$ 124,879	↑	\$10,602	
AUG	\$ 117,109	\$ 113,121	\$ 115,326	\$ 117,935	↑	\$2,609	
SEPT	\$ 118,093	\$ 113,232	\$ 114,018	\$ 112,373	↓	(\$1,645)	
OCT	\$ 112,187	\$ 113,507	\$ 110,627	\$ 116,666	↑	\$6,039	
NOV	\$ 110,415	\$ 114,211	\$ 113,373	\$ 111,280	↓	(\$2,093)	
DEC	\$ 108,634	\$ 107,459	\$ 108,865	\$ 112,592	↑	\$3,727	
JAN	\$ 116,098	\$ 118,021	\$ 118,923	\$ 124,889	↑	\$5,966	
FEB	\$ 123,044	\$ 116,270	\$ 115,087				
MAR	\$ 104,247	\$ 105,363	\$ 104,974				
APR	\$ 117,900	\$ 112,340	\$ 113,212				
MAY	\$ 114,902	\$ 113,786	\$ 118,086				
JUNE	\$ 107,602	\$ 112,383	\$ 106,978				
TOTAL	\$ 1,364,064	\$ 1,350,876	\$ 1,353,746	\$ 820,614	↑	\$25,205	
	% increase	-0.97%	0.21%				

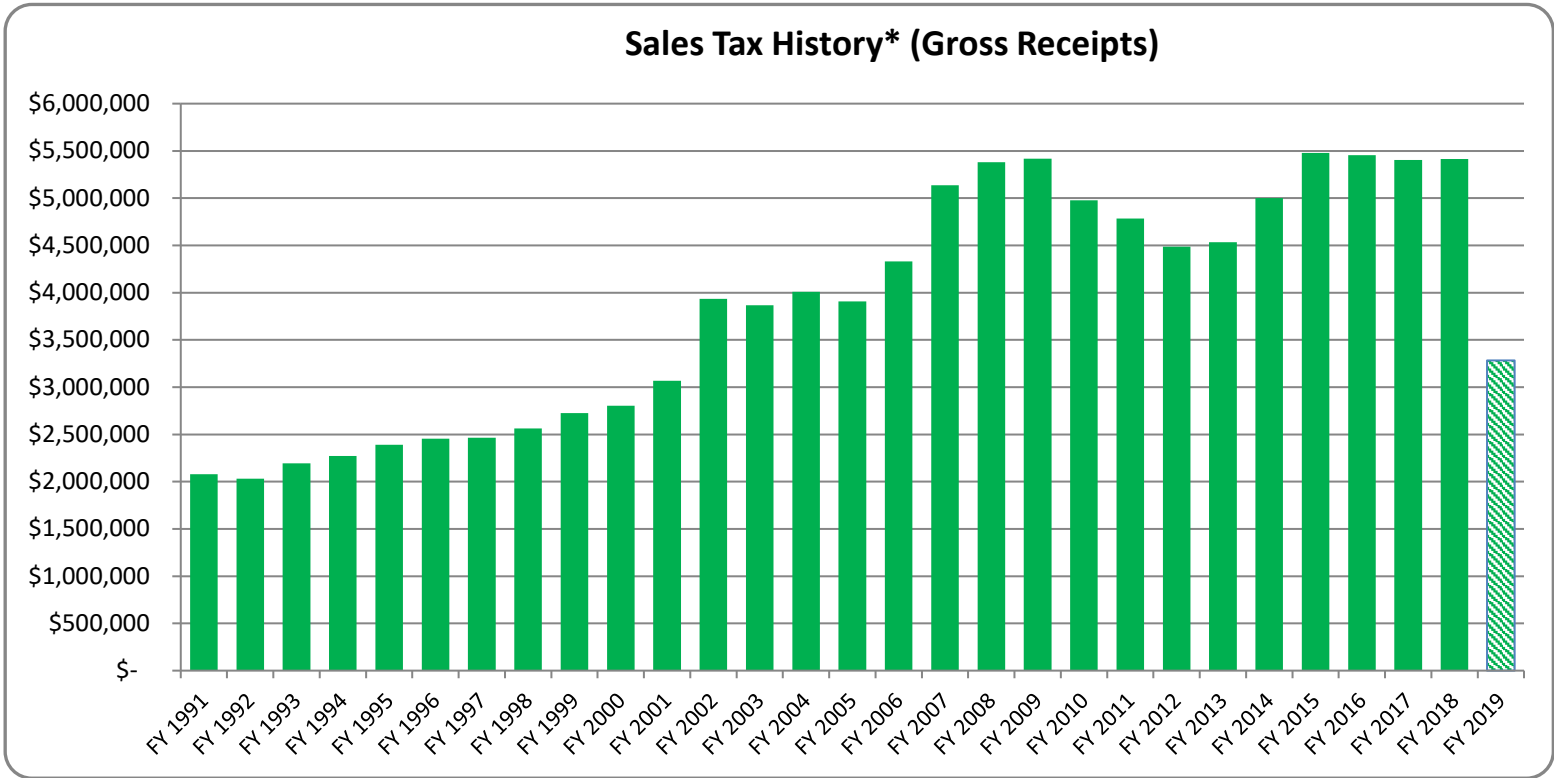
Total for Same Period Previous Yr. \$ 795,409
 Ahead (Behind) \$25,205 3.17%
 Fiscal Year Projection \$ 1,406,767

This chart shows sales tax collected at 1%. This provides a true comparison of sales tax at the 1% rate without the fluctuations caused by sales tax rate changes.



Sales Tax History

Fiscal Yr	Tax Received
FY 1991	\$ 2,078,039
FY 1992	\$ 2,031,407
FY 1993	\$ 2,192,709
FY 1994	\$ 2,272,983
FY 1995	\$ 2,390,702
FY 1996	\$ 2,454,555
FY 1997	\$ 2,463,543
FY 1998	\$ 2,562,337
FY 1999	\$ 2,725,153
FY 2000	\$ 2,804,278
FY 2001	\$ 3,067,728
FY 2002	\$ 3,933,919
FY 2003	\$ 3,865,316
FY 2004	\$ 4,008,598
FY 2005	\$ 3,908,659
FY 2006	\$ 4,331,031
FY 2007	\$ 5,135,894
FY 2008	\$ 5,379,738
FY 2009	\$ 5,417,630
FY 2010	\$ 4,978,700
FY 2011	\$ 4,783,756
FY 2012	\$ 4,484,975
FY 2013	\$ 4,532,990
FY 2014	\$ 4,999,939
FY 2015	\$ 5,479,703
FY 2016	\$ 5,456,247
FY 2017	\$ 5,404,870
FY 2018	\$ 5,414,977
FY 2019	\$ 3,282,456 YTD



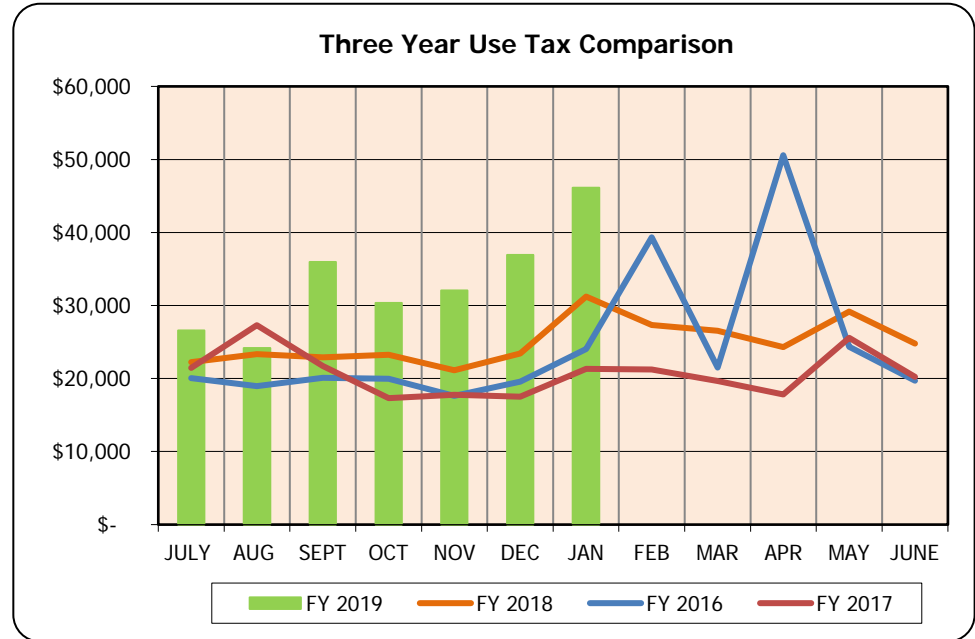
*Sales tax received at all rates effective at time of receipt

*Current year shown year to date

CITY OF SALLISAW USE TAX

USE TAX	Previous Yr.		Current Yr.			
	FY 2016	FY 2017	FY 2018	FY 2019	Current Less Previous	
JULY	\$ 20,048	\$ 21,476	\$ 22,262	\$ 26,601	↑	\$4,339
AUG	\$ 18,971	\$ 27,303	\$ 23,332	\$ 24,180	↑	\$848
SEPT	\$ 20,112	\$ 21,718	\$ 22,924	\$ 35,939	↑	\$13,015
OCT	\$ 19,965	\$ 17,316	\$ 23,244	\$ 30,355	↑	\$7,111
NOV	\$ 17,625	\$ 17,789	\$ 21,132	\$ 32,041	↑	\$10,909
DEC	\$ 19,593	\$ 17,533	\$ 23,433	\$ 36,938	↑	\$13,505
JAN	\$ 24,063	\$ 21,335	\$ 31,222	\$ 46,136	↑	\$14,914
FEB	\$ 39,318	\$ 21,220	\$ 27,338			
MAR	\$ 21,485	\$ 19,650	\$ 26,521			
APR	\$ 50,578	\$ 17,800	\$ 24,323			
MAY	\$ 24,359	\$ 25,581	\$ 29,154			
JUNE	\$ 19,699	\$ 20,236	\$ 24,800			
TOTAL	\$ 295,816	\$ 248,957	\$ 299,685	\$ 232,190	↑	\$64,641

Total for Same Period Previous Yr. \$ 167,549
Ahead (Behind) \$64,641 38.58%
Fiscal Year Projection \$ 398,040
Current Yr Budget \$ 291,171
Current Yr Collected \$ 232,190
% of Budget Collected 80%



What is Use Tax?

Consumer Use Tax is due when you have made a purchase from out of state and you were not charged Oklahoma Sales tax on the purchase. Out of state vendors are not required by law to collect Oklahoma tax if they have no physical presence in Oklahoma, but tax on the sale is still due. This system was created to allow individuals or firms to pay tax directly to the Oklahoma Tax Commission on items purchased from out of state.



In the City of Sallisaw, the Use Tax rate matches the sales tax rate.

CITY OF SALLISAW HOTEL / MOTEL TAX (5%)

HOTEL/MOTEL

Previous Yr. Current Yr.

	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016 YTD	FY 2017	FY 2018 YTD	FY 2019 YTD	Current Less Previous
JULY	\$ 12,204	\$ 9,651	\$ 6,249	\$ 6,164	\$ 15,126	\$ 12,977	\$ 8,694	\$ 8,751	↑ \$57
AUG	\$ 14,442	\$ 9,084	\$ 12,223	\$ 11,824	\$ 11,323	\$ 6,520	\$ 10,661	\$ 9,405	↓ (\$1,256)
SEPT	\$ 11,741	\$ 9,296	\$ 5,176	\$ 6,200	\$ 6,575	\$ 9,111	\$ 8,909	\$ 8,674	↓ (\$235)
OCT	\$ 6,920	\$ 8,815	\$ 9,626	\$ 11,948	\$ 11,969	\$ 9,220	\$ 7,916	\$ 5,723	↓ (\$2,193)
NOV	\$ 10,316	\$ 8,903	\$ 5,251	\$ 6,118	\$ 6,259	\$ 8,319	\$ 5,382	\$ 6,013	↑ \$631
DEC	\$ 5,171	\$ 7,742	\$ 7,861	\$ 10,526	\$ 9,320	\$ 5,079	\$ 8,478	\$ 7,281	↓ (\$1,197)
JAN	\$ 6,275	\$ 6,462	\$ 5,904	\$ 7,918	\$ 6,379	\$ 11,465	\$ 5,418	\$ 6,089	↑ \$671
FEB	\$ 7,270	\$ 5,990	\$ 4,611	\$ 5,609	\$ 6,742	\$ 7,039	\$ 5,771		
MAR	\$ 6,350	\$ 6,073	\$ 6,816	\$ 8,745	\$ 8,386	\$ 7,257	\$ 5,655		
APR	\$ 8,351	\$ 7,791	\$ 8,980	\$ 5,574	\$ 10,161	\$ 7,071	\$ 7,674		
MAY	\$ 7,661	\$ 7,410	\$ 5,026	\$ 10,387	\$ 6,183	\$ 9,974	\$ 6,725		
JUNE	\$ 9,527	\$ 8,752	\$ 10,928	\$ 6,403	\$ 9,989	\$ 6,530	\$ 10,537		
TOTAL	\$ 106,228	\$ 95,969	\$ 88,651	\$ 97,416	\$ 108,412	\$ 100,562	\$ 91,820	\$ 51,936	↓ (\$3,522)

Total for Same Period Previous Yr. **\$ 55,458**

Tax rate 5% effective March 2007

Ahead (Behind)	(\$3,522)	-6.35%
Fiscal Year Projection	\$ 89,033	
Current Yr Budget	\$ 93,403	
Current Yr Collected	\$ 51,936	
% of Budget Collected	56%	

