SALLISAW, OK

COMMUNITY ANALYSIS



PREPARED BY





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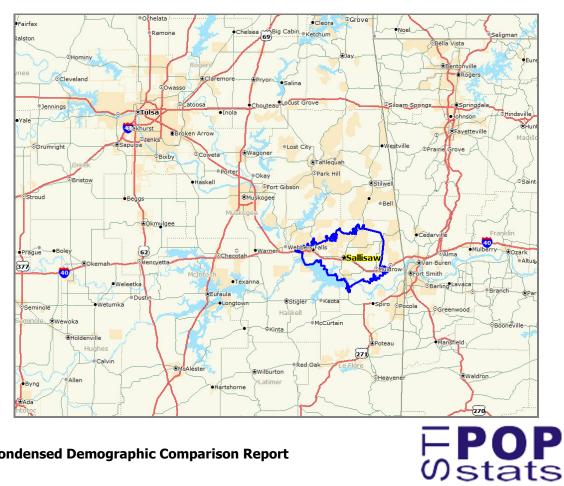
PopStats Demographic Data

This PopStats demographic data utilized in this report is provided by Synergos Technologies. This data is updated quarterly to end users based on new ZIP+4 data (note that new data and statistics are delivered monthly, updated quarterly). This data is modeled where a growth factor is derived for every ZIP+4 in the country. This application occurs via a proprietary model that uses this information as well as other pertinent factors (see below) to generate a current estimate. The data sources for PopStats datasets come from:

- United States Postal Service (USPS)
- United States Department of Defense (DMDC)
- United States Census Bureau
- National Center for Education Statistics (NCES)
- Federal Financial Institutions Examination Council (FFIEC)
- Internal Revenue Service (IRS)
- Bureau of Economic Analysis (BEA)
- Bureau of Labor Statistics (BLS)
- Office of Federal Housing Enterprise Oversight (OFHEO)

Most data vendors and therefore most data analysts are using information that is delivered once annually and is based upon trended census growth figures (i.e., 1990 to 2000). Census trended data misses any new growth that may occur, particularly isolated hot communities that tend to flare up in a few years and sometimes a few quarters.

Sallisaw, Oklahoma



Condensed Demographic Comparison Report

| | Sallisaw Market Area |
|---------------------------------|----------------------|
| Q2 2010 Demographics | |
| Total Population | 28,356 |
| Total Households | 10,926 |
| Age | |
| Median Age | 37 |
| Household Income | |
| Average Household Income | \$44,905 |
| Median Household Income | \$35,493 |
| Per Capita Income | \$17,303 |
| Number of Employees (Full Time) | 6,357 |
| Number of Establishments | 569 |

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Sallisaw Market Area

Executive Summary Report with Charts

Geography: Sallisaw Market Area

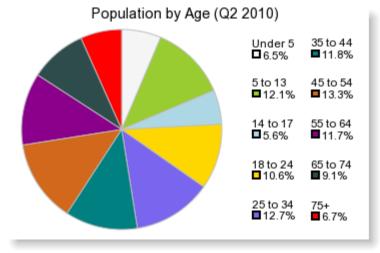
Population Demographics Households and Population 25,000 20,000 15,000 5,000 0 Q2 2010 Households

FPOP Østats

The number of households in the study area in 2000 was 9,491. The household count in Q2 2010 is estimated to be 10,926. For 2015, the High Range of the Five Year forecast was **14,128** and the Low Range was 9,680 with the actual household projection estimated at **11,727**, a change of **7.33%**. The population in the study area in 2000 it was 24,836. The population in Q2 2010 is estimated to be 28,356. For 2015, the High Range of the Five Year forecast was **36,415** and the Low Range was 25,166 with the actual household projection estimated at **30,390** representing a change of **7.17%**.

| | | | | Percent Change |
|---------------------|----------------|---------------------|--------------------|-----------------|
| | 2000 Census | Q2 2010 Estimate | 2015 Projection | 2010 to 2015 |
| Total Population | 24,836 | 28,356 | 30,390 | 7.17% |
| Total Households | 9,491 | 10,926 | 11,727 | 7.33% |

Population by Age



In 2000, the median age of the population was **36**. The median age in Q2 2010 is estimated to be **37** and it is predicted to change in five years to **37** years.

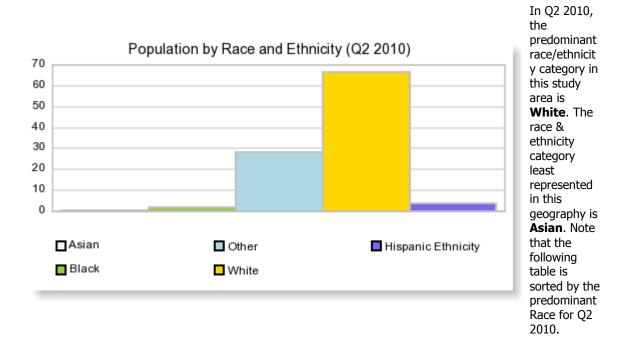
In Q2 2010, females represented **50.85%** of the population with a median age of **39** and males represented **49.15%** of the population with a median age of **35** years.

In Q2 2010, the most prominent age group in this geography is **45 to 54** years. The age group least represented in this geography is **14 to 17** years. The table below sorts age groups by the Q2 2010 Estimate for the Age Groups.

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| i opulation by rige | | | | | | | |
|---------------------|----------------|--------|---------------------|--------|--------------------|--------|----------------|
| | | | | | | | Percent Change |
| | 2000 Census | | Q2 2010 Estimate | | 2015 Projection | | 2010 to 2015 |
| 0 to 4 | 1,822 | 7.34% | 1,840 | 6.49% | 1,990 | 6.55% | 8.12% |
| 5 to 13 | 2,995 | 12.06% | 3,420 | 12.06% | 3,492 | 11.49% | 2.09% |
| 14 to 17 | 1,940 | 7.81% | 1,585 | 5.59% | 1,620 | 5.33% | 2.20% |
| 18 to 24 | 2,186 | 8.80% | 2,999 | 10.58% | 3,011 | 9.91% | 0.41% |
| 25 to 34 | 3,035 | 12.22% | 3,588 | 12.65% | 4,298 | 14.14% | 19.78% |
| 35 to 44 | 3,494 | 14.07% | 3,353 | 11.83% | 3,454 | 11.37% | 3.01% |
| 45 to 54 | 3,251 | 13.09% | 3,766 | 13.28% | 3,812 | 12.54% | 1.23% |
| 55 to 64 | 2,666 | 10.73% | 3,317 | 11.70% | 3,543 | 11.66% | 6.82% |
| 65 to 74 | 1,868 | 7.52% | 2,591 | 9.14% | 3,019 | 9.93% | 16.49% |
| 75 + | 1,580 | 6.36% | 1,896 | 6.69% | 2,152 | 7.08% | 13.47% |
| | | | | | | | |

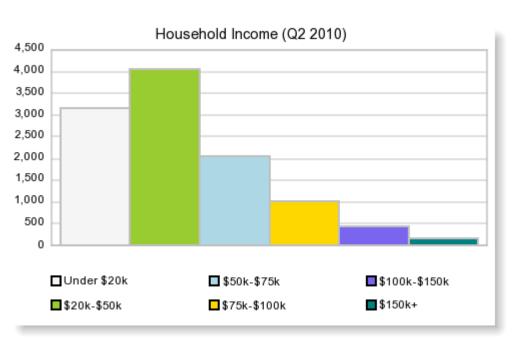
Population by Race/Ethnicity (Hispanic Shown Separately)



Population by Race/Ethnicity

Population by Age

| | 2000 Census | | Q2 2010 Estimate | |
|--------------------|----------------|--------|---------------------|--------|
| White | 16,586 | 66.78% | 18,782 | 66.24% |
| Other Race | 7,430 | 29.92% | 7,995 | 28.19% |
| Hispanic Ethnicity | 475 | 1.91% | 1,010 | 3.56% |
| Black | 294 | 1.18% | 472 | 1.67% |
| Asian | 51 | 0.20% | 96 | 0.34% |



In Q2 2010 the predominan t household income category in this study area is \$20k to **\$50k**, and the income group that is least represented in this geography is **\$150K** +. The following table ranks income groups by the Q2 2010 Income Classes.

Households by Income

| | 2000 Census | | Q2 2010 Estimate | |
|--|--|--------|--|--------|
| \$0 - \$19,999 | 3,666 | 38.63% | 3,179 | 29.09% |
| \$20,000 - \$49,999 | 3,876 | 40.84% | 4,060 | 37.15% |
| \$50,000 - \$74,999 | 1,322 | 13.93% | 2,065 | 18.90% |
| \$75,000 - \$99,999 | 366 | 3.86% | 1,022 | 9.35% |
| \$100,000 - \$149,999 | 192 | 2.02% | 437 | 4.00% |
| \$150,000 + | 69 | 0.73% | 163 | 1.50% |
| Median Hhld Income Per Capita Income Average Hhld Income | \$26,868.00 \$12,805 \$33,509.00 | | \$35,493.00 \$17,303 \$44,905.00 | |

Growth Summary Report

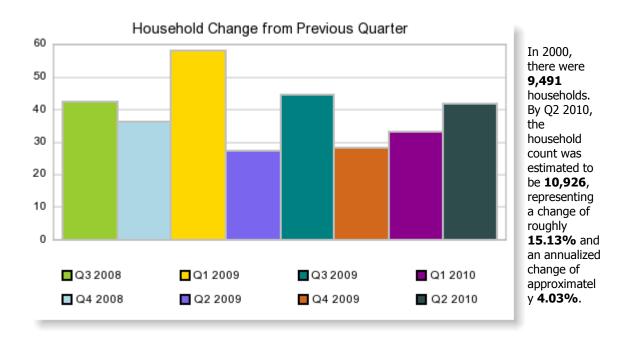


Population Change from Previous Quarter 125 In 2000, the 113 population 100 was 24,836. 88 By Q2 2010, the 75 population 63 was 50 estimated to be 28,356, 38 representing 25 a change of 13 roughly 14.18% and 0 an annualized change of Q3 2008 🗖 Q1 2009 Q3 2009 Q1 2010 approximatel y **3.78%**. Q4 2008 Q2 2009 Q4 2009 Q2 2010

Geography: Sallisaw Market Area

| Population Change | | | |
|-------------------|------------|---------------------|-----------------|
| | Popul | ation Change from P | revious Quarter |
| Quarter | Population | Change | % Change |
| Q3 2008 | 27,685 | 99 | 0.36% |
| Q4 2008 | 27,786 | 101 | 0.37% |
| Q1 2009 | 27,901 | 115 | 0.42% |
| Q2 2009 | 27,971 | 70 | 0.25% |
| Q3 2009 | 28,093 | 122 | 0.44% |
| Q4 2009 | 28,162 | 69 | 0.25% |
| Q1 2010 | 28,249 | 86 | 0.31% |
| Current Quarter | 28,356 | 107 | 0.38% |
| | | | |

Population Change



Household Change

| | House | Household Change from Previous Quart | | |
|-----------------|------------|--------------------------------------|----------|--|
| Quarter | Households | Change | % Change | |
| Q3 2008 | 10,656 | 42 | 0.40% | |
| Q4 2008 | 10,692 | 36 | 0.34% | |
| Q1 2009 | 10,751 | 58 | 0.54% | |
| Q2 2009 | 10,778 | 27 | 0.25% | |
| Q3 2009 | 10,823 | 45 | 0.41% | |
| Q4 2009 | 10,851 | 28 | 0.26% | |
| Q1 2010 | 10,884 | 33 | 0.31% | |
| Current Quarter | 10,926 | 42 | 0.39% | |

PopStats Housing Value Summary



Geography: Sallisaw Market Area

| 151 |
|-----|
| 9% |
| 4% |
| 8% |
| |

| Housing Value | | Average Home Value by Quarter | |
|-------------------------|--------|----------------------------------|----------|
| Under \$10,000 | 1.45% | Average Home Value 08Q2 | \$95,696 |
| \$ 10,000 to \$14,999 | 2.20% | Average Home Value 08Q3 | \$95,620 |
| \$ 15,000 to \$19,999 | 2.79% | Average Home Value 08Q4 | \$97,270 |
| \$ 20,000 to \$25,000 | 0.48% | Average Home Value 09Q1 | \$96,737 |
| \$ 25,000 to \$29,999 | 3.31% | Average Home Value 09Q2 | \$98,388 |
| \$ 30,000 to \$34,999 | 3.41% | Average Home Value 09Q3 | \$97,640 |
| \$ 35,000 to \$39,999 | 3.50% | Average Home Value 09Q4 | \$95,983 |
| \$ 40,000 to \$49,999 | 6.55% | Average Home Value 10Q1 | \$99,165 |
| \$ 50,000 to \$59,999 | 5.89% | Average Home Value 10Q2 | \$99,253 |
| \$ 60,000 to \$69,999 | 10.07% | | |
| \$ 70,000 to \$79,999 | 7.03% | Median Home Value Q2 2010 | \$85,065 |
| \$ 80,000 to \$89,999 | 6.73% | | |
| \$ 90,000 to \$99,999 | 8.42% | | |
| \$ 100,000 to \$124,999 | 14.90% | | |
| \$ 125,000 to \$149,999 | 9.58% | | |
| \$ 150,000 to \$174,999 | 3.70% | | |
| \$ 175,000 to \$199,999 | 3.02% | | |
| \$ 200,000 to \$249,999 | 3.19% | | |
| \$ 250,000 to \$299,999 | 0.88% | | |
| \$ 300,000 to \$399,999 | 1.71% | | |
| \$ 400,000 to \$499,999 | 0.73% | | |
| \$ 500,000 to \$749,999 | 0.42% | | |
| \$ 750,000 to \$999,999 | 0.02% | | |
| Over \$1,000,000 | 0.02% | | |

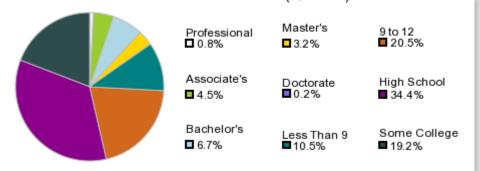
Educational Attainment



Geography: Sallisaw Market Area

| Educational Attainment | |
|--|--------|
| College - Associate | 829 |
| College - Bachelors | 1,233 |
| College - Doctorate | 40 |
| College - Masters | 597 |
| College - Professional | 144 |
| Grade Less than 9 | 1,950 |
| Grade 9 to 12 | 3,795 |
| High School | 6,376 |
| Some college | 3,548 |
| Total Educated | 18,511 |
| Educational Attainment: By Percent (%) Chart | |

Educational Attainment (Q2 2010)



| Educational Attainment: By Percent (%) | |
|--|--------|
| % College Associate | 4.48% |
| % College Bachelors | 6.66% |
| % College Doctorate | 0.21% |
| % College Masters | 3.22% |
| % College Professional | 0.78% |
| % Grade 9 to 12 | 20.50% |
| % Grade Less than 9 | 10.53% |
| % High School | 34.45% |
| % Some College | 19.17% |
| | |

WorkPlace Summary Report



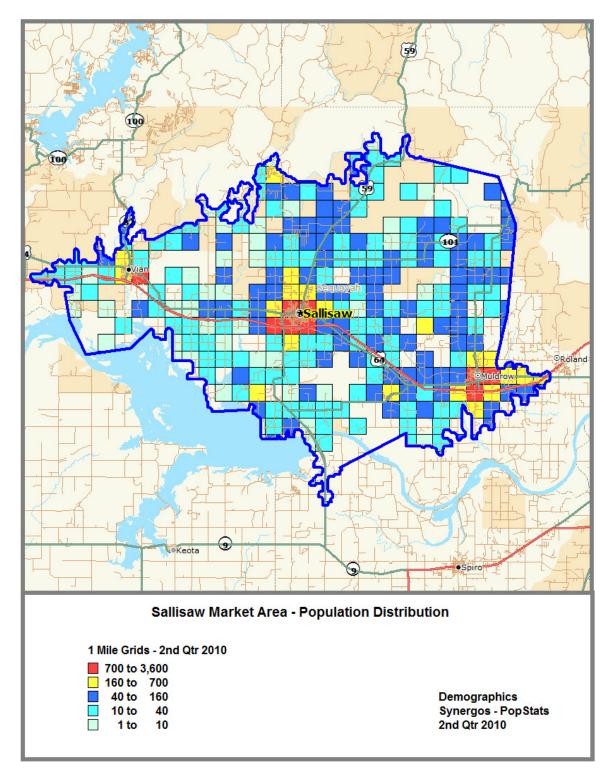
Geography: Sallisaw Market Area

| Q2 2010 WorkPlace Totals | | | Q2 2010 Employees By Occupation | Count | % |
|--|-------------|------|--|-------|-------|
| Employees Est | 6,357 | | "White Collar" Employees | 2,250 | |
| Establishment Est | 569 | | Management occupations | 292 | 4.6% |
| Average Employee Size | 11 | | Business and financial operations occupations | 146 | 2.3% |
| | | | Computer and mathematical science occupations | 47 | 0.7% |
| | | | Architecture and engineering occupations | 25 | 0.4% |
| | | | Life, physical, and social science occupations | 34 | 0.5% |
| | | | Community and social services occupations | 244 | 3.8% |
| | | | Legal occupations | 34 | 0.5% |
| | | | Education, training, and library occupations | 506 | 8.0% |
| | | | Arts, design, entertainment, sports, and media occupations | 75 | 1.2% |
| | | | Healthcare practitioners and technical occupations | 462 | 7.3% |
| Salary/Wage per Employee per Annum CrYr | Count | % | Healthcare support occupations | 385 | 6.1% |
| Average Employee Salary | \$33,605 | | | | |
| Median Employee Salary | \$30,407 | | "Blue Collar" Employees | 3,587 | 56.4% |
| Under \$10,000 | 181 | 2.8% | Protective service occupations | 78 | 1.2% |
| \$10,000 to \$19,999 | 1,286 20.2% | | Food preparation and serving related occupations | 513 | 8.1% |
| \$20,000 to \$29,999 | 1,650 2 | 6.0% | Building and grounds cleaning and maintenance occupations | 163 | 2.6% |
| \$30,000 to \$39,999 | 1,227 1 | 9.3% | Personal care and service occupations | 250 | 3.9% |
| \$40,000 to \$49,999 | 993 1 | 5.6% | Sales and related occupations | 867 | 13.6% |
| \$50,000 to \$59,999 | 403 | 6.3% | Office and administrative support occupations | 935 | 14.7% |
| \$60,000 to \$74,999 | 358 | 5.6% | Farming, fishing, and forestry occupations | 4 | 0.1% |
| \$75,000 to \$84,999 | 214 | 3.4% | Construction and extraction occupations | 79 | 1.2% |
| \$85,000 to \$99,999 | 41 | 0.6% | Installation, maintenance, and repair occupations | 185 | 2.9% |
| \$100,000 or more | 4 | 0.1% | Production occupations | 205 | 3.2% |
| | | | Transportation and material moving occupations | 308 | 4.9% |
| | | | Military | 0 | 0.0% |
| | | | Unclassified | | 8 20/ |

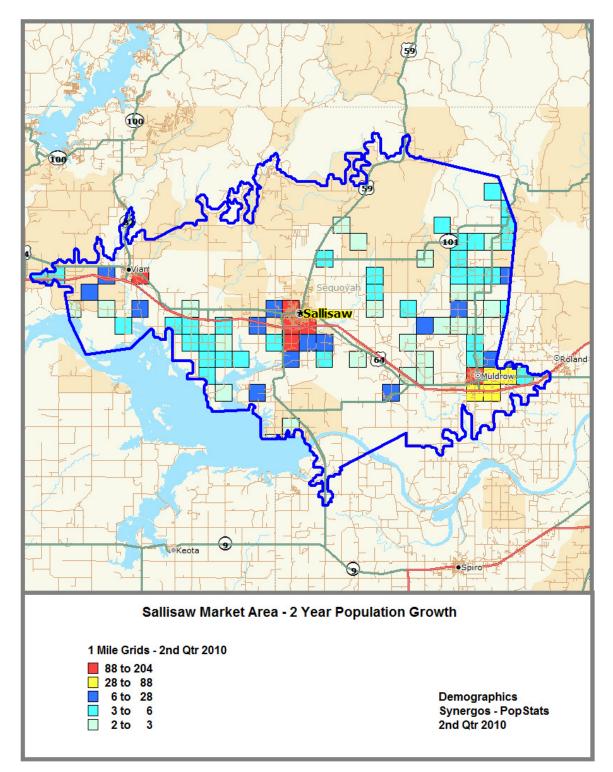
Unclassified 520 8.2%

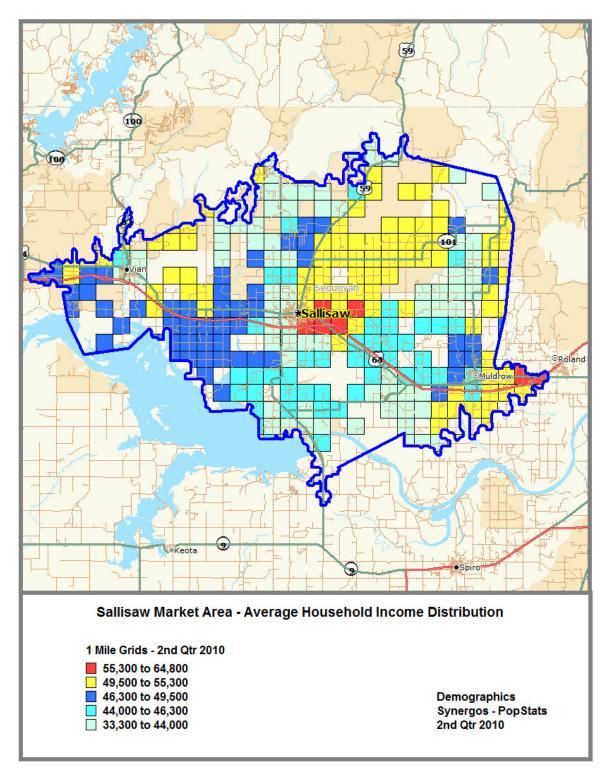
| Q2 2010 By Industry | Employees | % Establishments | | % |
|--|-----------|------------------|-----|-------|
| Agriculture, Forestry, Fishing and Hunting | 34 | 0.5% | 3 | 0.5% |
| Mining | 0 | 0.0% | 0 | 0.0% |
| Utilities | 21 | 0.3% | 4 | 0.8% |
| Construction | 68 | 1.1% | 15 | 2.7% |
| Manufacturing | 219 | 3.4% | 14 | 2.4% |
| Wholesale Trade | 9 | 0.1% | 5 | 0.9% |
| Retail Trade | 1,318 | 20.7% | 102 | 18.0% |
| Transportation and Storage | 84 | 1.3% | 7 | 1.2% |
| Information | 20 | 0.3% | 5 | 0.9% |
| Finance and Insurance | 151 | 2.4% | 40 | 7.0% |
| Real Estate and Rental and Leasing | 82 | 1.3% | 22 | 3.9% |
| Professional, Scientific, and Technical Services | 135 | 2.1% | 33 | 5.8% |
| Management of Companies and Enterprises | 0 | 0.0% | 0 | 0.0% |
| Admin/Support and Waste Management and Remediation Services | 154 | 2.4% | 6 | 1.0% |
| Educational services | 561 | 8.8% | 14 | 2.5% |
| Health Care and Social Assistance | 1,595 | 25.1% | 73 | 12.8% |
| Arts, Entertainment, and Recreation | 68 | 1.1% | 10 | 1.7% |
| Accommodation and Food Services | 519 | 8.2% | 36 | 6.3% |
| Other Services (except Public Administration) | 334 | 5.3% | 87 | 15.3% |
| Public Administration | 497 | 7.8% | 71 | 12.5% |
| Military | 0 | 0.0% | 0 | 0.0% |
| Unknown classification | 488 | 7.7% | 22 | 3.9% |

Population Distribution

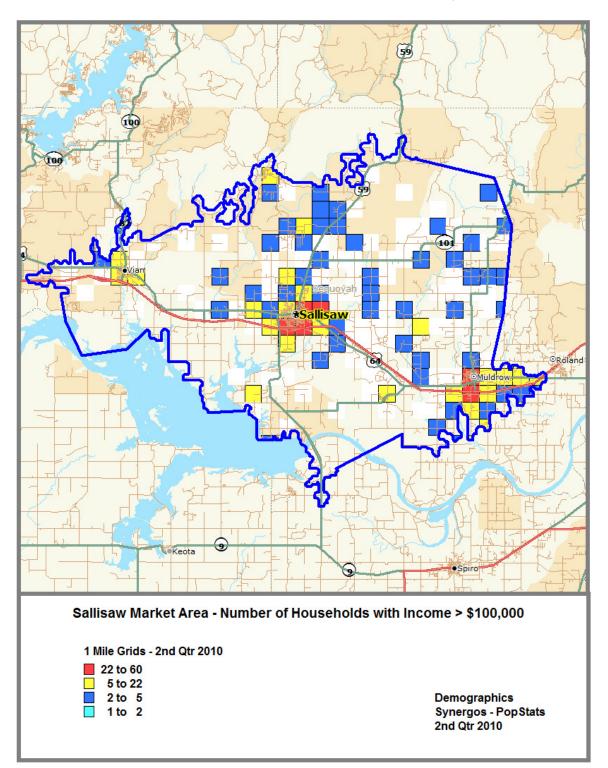


2 Year Population Growth

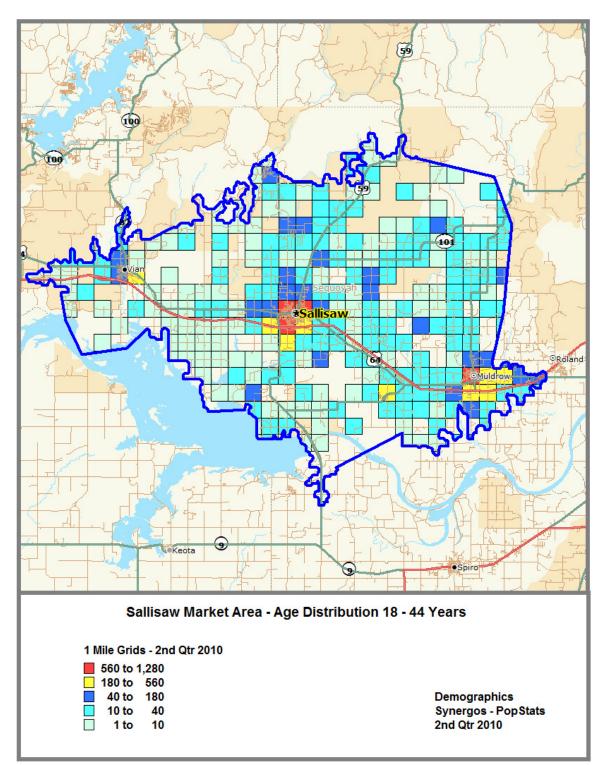




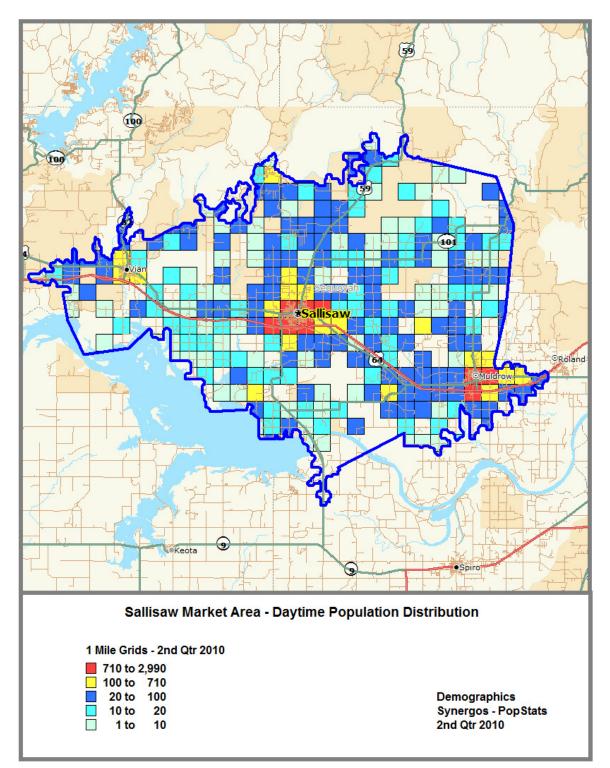
Average Household Income Distribution



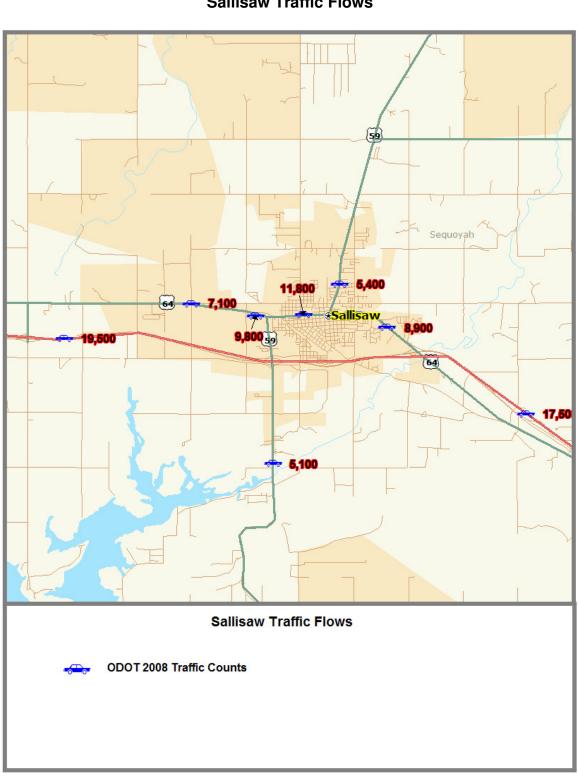
Number of Households with Income > \$100,000



Age Distribution 18 – 44 Years



Total Daytime Population Distribution



Sallisaw Traffic Flows